



## 2008 Annual Report

1280 W. Cheyenne Avenue North Las Vegas, NV 89030  
[www.sngoodwill.org](http://www.sngoodwill.org)



## Our Mission

To educate, train and employ people with disabilities and other special needs to help them maximize the quality of their life.

## Our Core Values

People are our strength and we treat them  
with dignity and courtesy at all times.  
We exceed our customers' expectations.  
We measure ourselves only against the best.  
We do what we say we will do every time.  
We embrace innovation.  
We are a team.

# Our Services

## **Community Based Training Program**

Goodwill of Southern Nevada's Community Based Training Program uses real work environments to assess specific work skills that program participants with disabilities currently possess, as well as offer training for the development of new skills necessary for successful employment. Program fees are paid for by partner agencies such as the Bureau of Vocational Rehabilitation.

**Office Training:** Individuals with an interest in working in an office setting join this program to assess current skills and receive training on further skills to be successful in this line of work. This 10 to 20 day training includes typing, computer, switchboard and mailroom training along with job readiness skills.

**Retail Training:** This program assesses and trains individuals looking for work in a retail or closely related work setting to determine work readiness. This 10 to 20 day training includes cashier training, typing skills, switchboard and mailroom training along with job readiness skills. Our retail training programs are offered at several Goodwill of Southern Nevada retail stores.

## **Job Placement Program**

Goodwill of Southern Nevada's Job Placement Program places individuals with various abilities into available positions throughout the community by partnering with local businesses needing qualified and motivated employees. This service is offered at no charge to the applicant or the employer.

## **Job Coaching Program**

Goodwill of Southern Nevada offers on the job training and support services to clients with disabilities that are referred from partner agencies such as the State of Nevada Bureau of Vocational Rehabilitation and Desert Regional Center.

Job coaching is provided at no cost to the employer to assist the new employee with their transition period into being successful on the job. A job coach ensures that the employee is meeting the standards of the job and assists with any problems or concerns that may arise during the initial phase of employment.

## **Special Education Work Experience Program**

Goodwill of Southern Nevada provides volunteer opportunities to special education students from high schools in the Clark County School District. These students obtain valuable work skills by volunteering once a week at designated retail and processing areas. Under their teachers' supervision, they assist with tasks such as pulling hangers and organizing depending on their individual level of functionality.

## **Community Service Worker Program**

Goodwill of Southern Nevada works closely with the City of Las Vegas and the City of North Las Vegas to provide assistance to individuals needing to complete community service hours mandated by these courts. Court ordered community service hours are assigned in lieu of, or in addition to, incarceration and/or a fine. Volunteer assignments include various tasks in our processing center, retail stores or corporate headquarters. The program saves taxpayers money by helping reduce the cost of incarceration while providing individuals with work experience.

Because many defendants referred to Goodwill face barriers to employment including limited job history, or a history of substance abuse or felonies and/or misdemeanors, they are able to access Goodwill's free job search and job placement assistance available through the Career Connections program.

## **Career Connections Program**

Career Connections goal is to connect job seekers with employers. The center provides free computer stations, Internet access, copier, fax and phone services for the purpose of securing a job. Career Specialists also provide one-on-one career counseling & resume help, in addition to interviewing skills.

Partner employers post open job positions at no charge. Other free services for partner employers include pre-screening of job candidates and on-site hiring events and job fairs.



## ABOUT GOODWILL

Goodwill of Southern Nevada, Inc. helps people with disabilities and barriers to employment find jobs by providing programs and services for people who want to work. Goodwill is a community resource committed to deploying our assets and leveraging our resources with those of others in the community to create more opportunities for people who need assistance to improve their ability to earn a living.

Goodwill turns donations of "gently used" goods into jobs and new careers for our citizens.

## 2008 FACTS

Goodwill provided workforce development services to 4,396 individuals

Goodwill enabled 811 individuals to secure employment with more than 360 employer partners through our Career Connections Center

Goodwill provided work experience to 228 youth with severe disabilities

Goodwill has 8 retail stores that generated over \$11,782,000 in retail sales, which is 93% of total agency revenue

Goodwill ended the year with 28 Attended Donation Centers (8 @ stores), which served our 317,393 donors

Goodwill has one major fundraising event each year, the Goodwill Gala, which raised \$50K net in 2008

Goodwill is one of the largest non-profit employers in the state of Nevada employing 352 people

Goodwill was established in Clark County in 1975

Steve Chartrand has served as the President/CEO since 1996

We are a proud United Way Partner Agency



United Way  
of Southern Nevada



# 2008 Financials

## EIGHTY SIX CENTS OF EVERY DOLLAR GOES TO OUR PROGRAMS

	<u>2008</u>	<u>2007</u>
<b>Revenue</b>		
Contributions (Unrestricted and temporarily restricted)	\$149,226	\$89,440
Store and salvage sales	14,234,060	13,035,420
Vocational assistance programs	437,934	289,611
Special events, net of expenses	46,239	74,601
In-Kind donations	4,990	20,576
Interest	94,967	105,587
Other revenues	628,426	365
Gain on sale of property and equipment	-	7,682,205
Net assets released from restrictions	<u>23,477</u>	<u>21,707</u>
	<b><u>\$15,619,319</u></b>	<b><u>\$21,319,512</u></b>
<b>Expenses</b>		
Program services	\$15,031,291	\$13,841,192
Support services:		
Management and general	2,253,111	2,131,108
Fundraising	155,651	147,550
Loss on disposal of bond fees	-	369,501
Loss on disposal of property and equipment	30,303	-
Unallocated payments to affiliated organization	117,594	103,586
Net assets released from restrictions	<u>23,477</u>	<u>21,707</u>
	<b><u>\$17,611,427</u></b>	<b><u>\$16,614,644</u></b>
<b>Increase (decrease) in net assets</b>	<b><u>\$(1,992,108)</u></b>	<b><u>\$4,704,868</u></b>

# 2008 Board of Directors

Larry R. Seedig, Chairman  
*USAA Savings Bank*

Ron McMenemy, Vice-Chairman  
*NAI Horizon*

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*Station Casinos*

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*North Las Vegas City Councilwoman*

John Card  
*The Royal Frog*

Peter DeMangus  
*Jerry's Nugget*

Andrew Donner  
*Resort Gaming Group*

Gus Flangas, Esq.  
*Flangas McMillan*

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*Radio Shack*

George Garcia  
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*CB Richard Ellis*

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*James E. Stroh Architect, Inc.*

Mike Zimmer  
*Purafilter 2000*

Steve Chartrand  
*Goodwill of Southern Nevada, President & CEO*

## 2008 Advisory Board

Mary Bartsas  
Beth Fisher  
John Grady  
Hank Greenburg  
Mark Howard  
Brian McEvilly  
Bill Martin  
Cheryl Pandelis



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